

# FactSheet

2ND QUARTER 2009

**Mannatech.**  
Enriching Quality of Life™



## CORPORATE OFFICES

Mannatech, Incorporated  
600 S. Royal Lane  
Suite 200  
Coppell, Texas 75019  
972.471.7400  
www.mannatech.com  
www.allaboutmannatech.com

## EXECUTIVE OFFICERS

**Mr. Wayne L. Badovinus**  
President, Chief Executive Officer and  
Board Member

**Mr. Alfredo Bala**  
Senior VP Global Sales

**Mr. Randy Bancino**  
Senior VP Global Business Operations

**Mr. B. Keith Clark**  
Senior VP & Global Chief Legal Officer

**Mr. Stephen D. Fenstermacher**  
Executive VP &  
Global Chief Financial Officer

**Dr. Robert A. Sinnott, MNS, PhD**  
Senior VP, Research Development &  
Global Chief Science Officer

## INVESTOR RELATIONS

Gary Spinell  
VP Finance and Administration  
972.471.6512  
972.471.7342 (fax)  
IR@mannatech.com

Member of the Direct Selling  
Association since 1998

## BUSINESS SUMMARY

- In business since 1993
- Continuing to build earnings power
- Strong management expertise
- Employs quality-driven people
- Solid balance sheet with limited debt
- Core products based on patented proprietary technology
- First-class quality products targeted at optimal health and wellness

Mannatech develops innovative, high-quality, proprietary nutritional supplements, skin care, and weight and fitness products that are sold in the United States, Canada, Australia, the United Kingdom, Japan, New Zealand, the Republic of Korea, Taiwan, Denmark, Germany, South Africa, and Singapore. Worldwide, Mannatech employs over 515 people, operates as a single segment and primarily sells its products through independent Associates. Mannatech's products include unique, patented, and proprietary dietary supplements which are designed to provide nutrients often missing in today's "normal" diet. Mannatech products provide the highest-quality nutrients which support healthy cells and optimal health and wellness.\*

## OUR STRENGTHS

Mannatech has extremely loyal customers who value the benefits and quality from its products. Mannatech focuses on transitioning identified research and development into innovative science-backed proprietary products based on patented technology that target optimal health and wellness. Furthermore, Mannatech offers its independent Associates a host of opportunities to succeed in their financial pursuits through creative training aids, specialized seminars, and innovative technology. Mannatech believes the combination of its talented and dedicated workforce, coupled with its outstanding and loyal independent Associates, technological infrastructure, its unique high-quality products, and a very competitive commission structure are the right formula for Mannatech to focus on continuing to achieve its financial goals for all of its markets and increasing shareholder value.

## OUR OPPORTUNITY

Mannatech believes its global Associate career and compensation plan is one of the most generous and financially rewarding in the industry. The plan is designed to help facilitate faster payouts and strengthen customer retention levels. Mannatech's career and compensation plan provides a unique, multi-tiered compensation stream that is both globally-equitable and capable of boosting potential rewards at virtually every stage of business growth. In addition, Mannatech provides an innovative e-commerce platform based technology that provides its independent Associates with a vast array of reports and organizational sales volume tracking tools to help maximize their earnings potential.

## OUR FUTURE

Mannatech continues to research new products and focus on controlled successful international expansion. In March 2008, Mannatech introduced BounceBack™ capsules, a natural, proprietary blend of proteolytic enzymes and phytosterols. When taken daily, over time† this product supports optimal joint health and helps reduce soreness and stiffness due to overexertion or physical activity.\* This exceptional new product is a technological breakthrough designed specifically to support the body's natural recovery process.\* In September 2008, the company launched an innovative new fat loss product, OsoLean™ Powder with The OsoLean™ Plan, which is all-natural, contains no artificial ingredients, and targets fat loss while sparing lean muscle when combined with the OsoLean™ Plan and proper exercise.\*

† Allow 4-6 weeks for optimal benefits.

\* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure or prevent any disease.

### Safe Harbor Forward-Looking Statements

Statements contained in this report may be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Opinions, estimates, targets, expectations, beliefs, forecasts, projections, trends, future plans, guidance, strategies and certain other statements other than statements of historical facts are considered forward-looking statements. When we make forward-looking statements, we are basing them on our management's beliefs and assumptions, using information currently available to us. Matters discussed in these statements involve risks and uncertainties that may cause results to differ materially from those set forth in these statements. These risks and uncertainties include descriptions of our objectives, strategies, plans, goals, targets, or other statements and other such risks and uncertainties as identified in the Risk Factors section of our Annual Report on Form 10-K, as well as other SEC filings. We have no intention, and disclaims any obligation, to update or revise any forward-looking statements, whether as a result of new information, future results, or otherwise.



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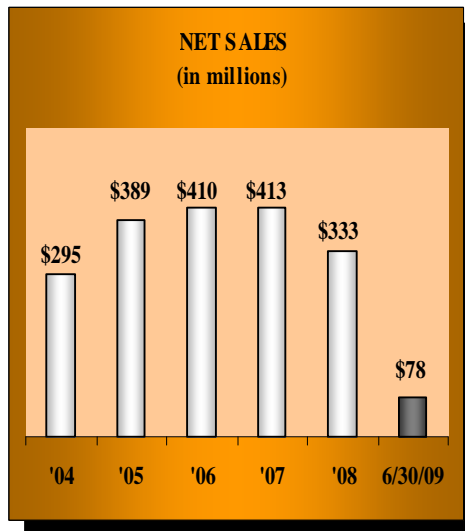
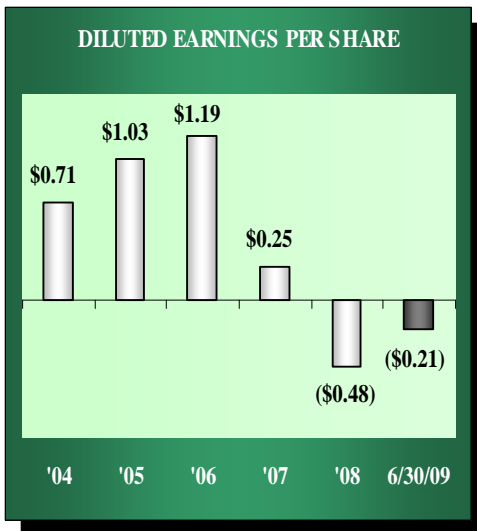


## FINANCIAL HIGHLIGHTS

(in thousands, except per share and independent Associate data)

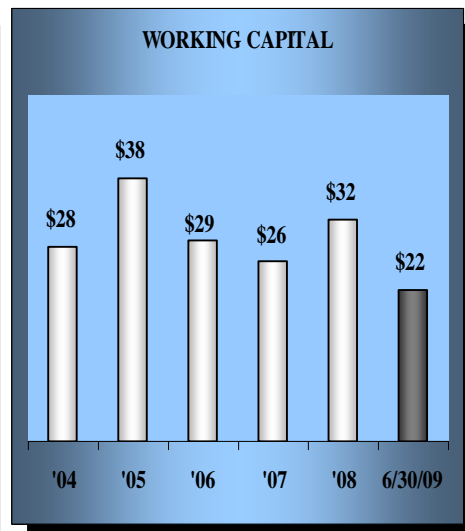
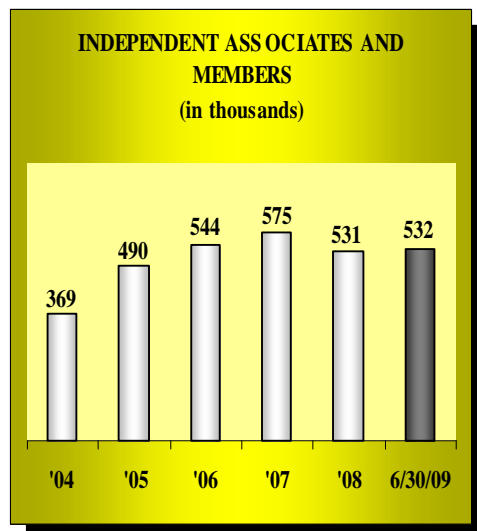
	QTR JUNE 2009	QTR JUNE 2008	FULL YEAR DEC 2008
<b>Net Sales</b>	\$ 77,644	\$ 86,781	\$ 332,703
<b>Income (Loss) Before Income Taxes</b>	\$ (9,608)	\$ (16,866)	\$ (18,198)
<b>Net Income (Loss)</b>	\$ (5,537)	\$ (10,527)	\$ (12,628)
<b>Diluted Earnings (Loss) Per Share</b>	\$ (0.21)	\$ (0.40)	\$ (0.48)
<b>Shareholders' Equity</b>	\$ 57,567	\$ 69,602	\$ 68,729
<b>Total Cash and Investments</b>	\$ 23,434	\$ 41,180	\$ 30,945
<b>Total Assets</b>	\$ 115,705	\$ 140,966	\$ 124,058
<b>Independent Associates and Members<sup>(1)</sup></b>	532,000	554,000	531,000

<sup>(1)</sup> Independent Associates and Members who have purchased products or packs within the last 12 months.



### SALES BY COUNTRY (in millions)

	For the quarter ended June 30, 2009	For the quarter ended June 30, 2008
<b>United States</b>	\$ 39.2	\$ 45.4
<b>Japan</b>	10.6	11.7
<b>Republic of Korea</b>	6.8	9.8
<b>Australia</b>	5.8	7.0
<b>Canada</b>	6.4	6.2
<b>South Africa</b>	3.3	1.4
<b>Taiwan</b>	1.8	1.4
<b>New Zealand</b>	1.2	1.4
<b>Germany</b>	0.9	1.0
<b>United Kingdom</b>	0.8	1.2
<b>Denmark</b>	0.5	0.3
<b>Singapore</b>	0.3	--
<b>Total</b>	\$ 77.6	\$ 86.8



### INVESTMENT DATA (as of 6/30/09)

<b>NASDAQ Global Select Market:</b>	<b>MTEX</b>
<b>Shares Outstanding</b>	<b>26.5M</b>
<b>52 Week Low/High*</b>	<b>\$1.61 / \$6.78</b>
<b>Market Capitalization:*</b>	<b>\$99.0M</b>
<b>Book Value/share:</b>	<b>\$2.18</b>
<b>EPS (diluted):</b>	<b>\$(0.21)</b>
<b>Cumulative Dividends:**</b>	<b>\$0.04</b>
<b>Number of Countries:</b>	<b>12</b>

\*As of July 27, 2009

\*\*Cumulative amount paid in 2009